# **CURRICULUM VITAE**

# JAWAD HUSSAIN Ph.D.



### PERSONAL INFORMATION and CONTACT DETAILS

Place of Birth	Dir Lower, Pakistan		
Date of Birth	March 13, 1979		
Nationality	Pakistani		
Marital Status	Married		
Address	University of Malakand, Department of Management Studies, P.O Box		
	18000, Khyber Pakhtunkhwa, Dir Lower, Chakdara, Pakistan		
Mobile	+92 3449292072	Home	NA
Office	+92 945-762359	Fax	+ 92 945763492
E-mail	Jawadhussain79@gmail.com		
Web page	http://www.uom.edu.pk		

#### **PROFFESSIONAL OBJECTIVES**

I am interested on the one hand in studying the behavior of small and medium sized enterprises, more specifically customer orientation, entrepreneurial orientation and learning orientation, and on the other hand in investigating the effect of strategic orientations on organizational performance of small and medium enterprises.

I am an enthusiastic researcher with excellent communication and interpersonal skills. I am able to meet deadlines and can work efficiently within a team or on my own initiative. I am very keen for knowledge and improving my skills to meet the challenges of the academic world. I am always interested in conducting academic research that will allow me to not only put my knowledge to use but to also provide me with new challenges.

#### **EDUCATION**

Doctor of Philosophy (Management) with major in Strategic				
Marketing	June 2012 -			
Universiti Teknologi Malaysia, Faculty of Management, "The	Nov. 2015			
Effects of Market and Learning Orientations on Organizational				
Performance of Manufacturing SMEs in Pakistan".				

Master of Philosophy (MPhil) in HRM *	
University of Malakand Pakistan, Department of Management Studies (GPA. 3.7/4.0)	September 2008 - February 2012
Master of Business Administration*	_
Gomal University Dera Ismail Khan Pakistan, Department of Business Administration (71% Marks)	September 2000 - December 2002
* All the three MPhil, MBA and BBA degrees are approved by the Higher Education Commission of Pakistan (HEC)	
EMPLOYMENT HISTORY	
Assistant Professor Department of Management Studies, University of Malakand Pakistan. <i>Duties:</i> Teaching fulltime Strategic Management and Marketing courses to undergraduate and masters level, supervising masters and M.Phil thesis.	July 2012 - Till date
<b>Lecturer</b> Department of Management Studies, University of Malakand Pakistan	July 2012 - August 2003
<i>Duties:</i> Teaching fulltime Strategic Management, Human Resource courses and Effective Business Communication Skills.	August 2003
ACADEMIC AWARDS and CERTIFICATES	
<b>PhD Scholarship Award</b> - PhD Scholarship awarded to Universiti Teknologi Malaysia (UTM) from University of Malakand, Pakistan	June 2012- Nov 2015

Workshop Attendance – Analysis of Moments Structures (AMOS) February 10, 2015

# **REFEREED PUBLICATIONS and CONFERENCE PROCEEDINGS**

### Published Articles in International Journals

- 1. **Hussain, J.,** Ismail, K. and Akhtar, C. S. (2015), "Market Orientation and Organizational Performance: A case of Pakistani SMEs", *Social and Basic Sciences Research Review*, Volume 3, Number 2, 125-136.
- 2. **Hussain, J**., Ismail, K. and Akhtar, C. S. (2015), "Linking Entrepreneurial Orientation with Organizational Performance of Small and Medium Sized Enterprises: A conceptual Approach", *Asian Social Science*, Volume 17, Number 7, 1-10.

- 3. **Hussain, J.,** Ismail, K. and Akhtar, C. S. (2015), "Learning Orientation and Firm Performance: A Review of Literature", *The International Journal of Humanities & Social Studies*, Volume 3, Number 1, 232-237
- 4. Akhtar, C. S., Ismail k., Namdliman, M. A. and **Hussain, J.** (2015), "Can Intellectual Capital of SMEs Help in Their Sustainability Efforts", *Journal of Management Research*, Volume 7, Number 2, 82-97.
- 5. Shah, F. A., Rosman, M. D., Hussain, A., and **Hussain, J.** (2012), "A Critical Review of Multinational Companies, Their Structures and Strategies and Their Link with International Human Resource Management", *IOSR Journal of Business and Management (IOSRJBM)*, Volume 3, Number 5, 28-37.
- Hussain, J., Ismail, K. and Shah, F. A. (2012), "Effect of Marketing Communication on Sales Performance of Multinational Companies: A Case Study of Proctor and Gamble Company", *Research Journal of Recent Sciences*, Volume 1, Number 12, 1-5.

#### Published Articles in National Journals

- 1. **Hussain, J.,** Ismail, K., and Shah, F. A. (2015), "The Effect of Market and Entrepreneurial Orientations on Organizational Performance: Study of Malaysian SMEs", *City University Research Journal*, Vol. 2 (1), pp. 203-218.
- 2. Hussain, J., Khan., A., and Shah., F. A. (2015), The impacts of entrepreneurial orientation on organizational performance: Study of Pakistani SMEs, *Sarhad Journal of Management Sciences*, 1(1), PP. 48-61
- 3. Hussain, J., Khan., A., and Shah, F. A. (2016), Market Orientation and Performance: The Interaction Effect of Entrepreneurial Orientation, *Pakistan Journal of Commerce and Social Sciences*, *10 (2), pp.* 388-403
- 4. Shah, F. A., **Hussain**, J., and Rahman, W. (2016), The effect of training and development practices on employees' organizational commitment among the employees in private health care sector in khyber Pakhtunkhwa, Pakistan, *Sarhad Journal of Management Sciences*, PP. 17-26
- 5. **Hussain, J.,** Shah, F. A., and Akhtar, C. S. (2016), Market orientation and organizational performance in small and medium sized enterprises. A conceptual approach, *City Univrsity Research Journal*, 6 (1), *pp.* 166-180.
- 6. **Hussain, A**., Ihsan, A., and Hussain, A. (2016), "Risk Management and Bank Performance in Pakistan, *NUML International Journal of Business & Management*, 11(2), 68-80
- 7. Khan, A., **Hussain, J.**, Khaan, I., Ahmad., S. (2016), "The effects of job stress on job outcomes of employees" *SZABIST Journal of Independent Studies and Research-Management, Social Sciences and Economics, 14(1), pp. 13-28*
- 8. Abbas, Q., Khan, M. A., and **Hussain, J.** (2017), Relation Between Types Of Rewards and Job Satisfaction of Employees: Evidence From Khyber Pakhtunkhwah, *Pakistan Business Review, 18 (4), PP.* 829-847
- 9. Shah, F. A., **Hussain, J**., and Rahman, H. (2017), Multidimensional effects of organizational Justice on Turnover Intention Among the Academia in Pakistan, *City University Research Journal*, *7*(1), pp. 92-105

10. **Hussain, J.,** Shah, F. A., and Rahman, W. (2017), Learning Orientation and Performance: The Interaction Effect of Entrepreneurial Orientation, *Pakistan Business Review, 19(4)* Accepted for Publication

### Presented and Published International Conference Papers

 Akhtar, C. S., Ismail, K. and Hussain, J. (2012), "Social Capital and Organizational Sustainability: Case of Malaysian SMEs", *Recent Advances in Environmental Sciences and Financial Development*, Kualalumpur, Malaysia 10 July - 14 July, Full Paper Accepted.

### **SKILLS AND HOBBIES**

Computer Skills	<i>Windows Applications:</i> Word, Excel, Power Point, Internet Applications <i>Statistical Package Programs:</i> <b>SPSS 16.00</b> for Windows and <b>AMOS 16.0</b> for Windows.
Languages	Pashto: Native Language / English: Fluent
Hobbies	Reading, Table tennis, Mountain climbing, Water-skiing, Swimming.

## **REFEREES**

Assoc. Prof. Dr. Kamariah Ismail	Director UTM Technology Entrepreneurship Centre (UTMTEC) T03-02, University Industry Research Laboratory (UIRL) Universiti Teknologi Malaysia UTM Skudai, 81310 Johor, Malaysia. +60 0197726991 m-maria@utm.my, drkay147@yahoo.com
Assist. Prof. Dr. Murad Ali	Department of Management Studies, University of Malakand, Dir Lower, Khyber Pakhtunkhwa, Pakistan + 92 945 763441-2 Ext. 3032 muradali.uom@gmail.com
Assist. Prof. Dr. Nazim Ali	Department of Management Studies, University of Malakand, Dir Lower, Khyber Pakhtunkhwa, Pakistan +92 945 763441-2 Ext. 3032 nazimali100@uom.edu.pk